

Matthew Makai



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Work

Twilio | San Francisco, CA & Washington, D.C. | Jan 2014 - Present

Current: **Developer Evangelist Manager - West Coast**. Promoted from: **Developer Evangelist**.

Inspiring and equipping software developers in San Francisco, Washington, D.C., Boston and beyond.

Learn more about our work: <https://www.youtube.com/watch?v=TF129ioe8kc>.

Excella Consulting | Washington, D.C. | Sept 2010 - Nov 2013

Managing Consultant and **Python Practice Lead**. Promoted from: **Senior Consultant**.

Created and ran Excella's Python practice, about \$2 million/year in revenue (15 consultants). Programmed, performed code reviews and mentored newer developers on all Python projects. Brought in five new clients such as The Motley Fool, Consumer Financial Protection Bureau and George Washington University.

Sapient | Arlington, VA | Dec 2009 - Sept 2010

Senior Associate Software Developer.

Led a team of Java developers to implement a cleared forensic evidence tracking system for the FBI's Operational Technology Division based in Arlington and Quantico, Virginia.

Booz Allen Hamilton | Charlottesville, VA | Jul 2007 - Dec 2009

Senior Consultant.

Developed Java-based biometrics applications for the Department of Defense to transform millions of records from upstream collection systems into structured entities that could be searched and modified.

Freddie Mac | Tyson's Corner, VA | May-Aug 2004 (intern), Jun 2005 - Jul 2007 (full)

Programmer Analyst. Promoted from: **Programmer Analyst Associate**.

Designed and developed multiple internal enterprise accounting applications that directly reduced the number of days required to complete Freddie Mac's external financial reporting process.

Coding & Writing

Full Stack Python | <https://www.fullstackpython.com/>

An open source book that explains technical concepts in plain language and provides the most helpful resources on those topics. Read by over 80,000 developers every month.

The Full Stack Python Guide to Deployments | <http://www.deploypython.com/>

A step-by-step book on deploying Python web applications with Ansible, Fabric and Jenkins. Readers learn to set up a blank server from initial boot through establishing a continuous deployment configuration.

Coding Across America | <http://www.codingacrossamerica.com/>

Met with software developers and tech startups in 30 cities while road tripping 13,690 miles in 5 months. Spoke at tech events and coded remotely for clients while on the road.

Technical Blog | <http://www.mattmakai.com/>

Blog for technical and entrepreneurial topics. Replaces my former tech blog (<http://mmakai.com/>).

Speaking

These are a subset of my recent tech talks. Full talks list at <http://www.mattmakai.com/talks.html>.

Choose Your Own Django Deployment Adventure | DjangoCon US

Portland, OR | Sept 2014 | video: <http://bit.ly/choose-your-own-adventure-djangocon>

Full Stack Python | EuroPython

Berlin, Germany | Jul 2014 | video: <http://bit.ly/full-stack-python-europython>

Async Python Web Apps with WebSockets & gevent | SF Python

San Francisco, CA | Jan 2015 | video: <http://bit.ly/sf-python-jan-2015>

Education

University of Virginia M.S. Management of Information Technology 2010

Virginia Tech M.S. Computer Science and Applications 2008

James Madison University B.S. Computer Science 2005